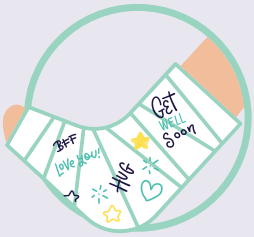
btis

Best Choice by CNA Goes Totally In-House



Workers' Compensation

FULL AUTHORITY · FASTER SERVICE · SIMPLER BILLING

Best Choice Workers' Comp by CNA, the program you already trust, is getting better. BTIS now has full delegated underwriting authority. Renewals, endorsements, payments, cancellations and reinstatements that used to route through CNA are now handled entirely in-house. Most brokers and insureds won't notice any difference in submissions or change requests. It'll just be faster.

What To Expect

Rolling Out Now

- New business only, to start
- Live in CA, DE, and PA
- All other states continue as-is

Coming Next

- Additional states added over time
- Simpler Self-Service with policy status and easier endorsements in NorbieLink

Good to Know

- Submission and endorsement experience stays seamless
- Claims still handled directly by CNA
- No action needed at this time. All service related changes still come through BTIS

Quicker Service, Every Time

With full authority, and all your data in our system, BTIS can now process endorsements, renewals, and cancel/reinstate requests in-house.

Your Broker Fee, One Swipe

Billing moves to BTIS DirectPay via Input 1. Collect your broker fee alongside the premium in a single payment at new business and renewal and we disburse it in your next commission check.

Bonus Benefit, New Classes

In addition, the following classes will be added as a part of this upgrade *(subject to underwriting approval)*:

- Concrete Construction *(5205, 5201, 5213 , 0654)*
- Freight Handling *(7360)*
- Grading & Excavation *(6218, 6220, 0609)*
- Masonry *(5027, 5028, 0653)*

best choice
Backed by CNA

Learn more about Best Choice Workers' Comp by CNA Insurance, an A (Excellent) Rated Carrier by A.M. Best Co. This program is designed to cater to a broad range of businesses, is available nationwide, and offers complimentary risk control programs designed with small businesses in mind.

6610 Sierra College Blvd., Rocklin, CA 95677

Copyright © Builders & Tradesmen's Insurance Services, Inc. | Lic. #0D10271 Ver.09.30.26